

## SAMPLE COE TEST

The following questions represent examples from the various categories covered in the COE exam. These questions are not contained on the test itself, but are designed to provide the reader with examples of the format and content of the exam.

### Basic Ophthalmic Knowledge

1. Changes in this disease process are a likely reason for ordering a fluorescein angiogram.
  - a. glaucoma
  - b. iritis
  - c. macular degeneration
  - d. cataract

### Finance & Accounting

2. The primary purpose of a bank reconciliation is to assure that
  - a. checks written since previous statement were cashed.
  - b. bank fees and interest are entered on the profit and loss statement.
  - c. no errors have occurred by the bank.
  - d. practice receipts reconcile to bank deposits
3. The sum of all business transactions can be found in which of the following accounting statements.
  - a. Statement of Cash Flow
  - b. Income Statement
  - c. Balance Sheet
  - d. Profit or Loss Statement

### Marketing

4. What is the most effective way to track media response?
  - a. Careful review of reports provided by each media source.
  - b. Audience comments.
  - c. Overall presentation of practice image.
  - d. Different phone numbers in each advertisement.

## Operations

5. When measuring the performance of an optical dispensary, the number of eyeglass prescriptions that are filled in the practice's dispensary, divided by the number of eyeglass prescriptions that were written is known as \_\_\_\_\_.

- a. the closure rate
- b. the capture rate
- c. the success rate
- d. the selling rate

6. Year end reports show total annual collections for 4 FTE general ophthalmologists at \$2,500,000. Collections for the 3 FTE physicians total \$2,100,000. The amount collected by the 4th physician indicates that he is:

- a. producing within the healthy range.
- b. producing above the healthy range.
- c. below the others, but still within the healthy range.
- d. under producing.

## MIS

7. What is best practice for data backup?

- a. Backup once per week on tape and store tape in desk drawer
- b. Backup daily to tape and store off site
- c. Maintain 5 tapes with daily backup and take current tape off site each day
- d. Daily backup with no offsite rotation

8. What is VOIP?

- a. Voice Over Internet Protocol
- b. Volume Over Internet Packets
- c. VLAN On Integrated Portal
- d. Voice Over Ingrated Program

## Human Resources

9. Under the FMLA, employers are allowed to deny reinstatement to:

- a. Highly skilled (certified) employees.
- b. Any employee who abuses the FMLA.
- c. "Key employees" with written notification.
- d. Any exempt employee under the FLSA.

10. Portability of group health insurance benefits means an employee may:
- a. Continue their benefits under COBRA.
  - b. Carry over their benefits from one employer to another.
  - c. Carry over their eligibility for continued coverage.
  - d. Be denied benefits due to pre-existing conditions.

**Risk Management and Regulatory Compliance**

11. Which of the following statements is true regarding whistleblowers?
- a. The whistleblower must have personal knowledge of the fraud to file a case.
  - b. The government is required to join cases initiated by a whistleblower.
  - c. Whistleblowers are protected from employer retaliation.
  - d. Whistleblowers are guaranteed 15 percent to 30 percent of the recovery.
12. Which of the following is (are) required to support a charge for a diagnostic test?
- a. A known disease.
  - b. A standing order for the test.
  - c. A physician expresses the need to know the test results in order to best treat the patient.
  - d. Physician training and articles stating the test is necessary in similar circumstances.

**ANSWER KEY**

1.	C
2.	D
3.	C
4.	D
5.	B
6.	D
7.	C
8.	A
9.	C
10.	C
11.	C
12.	C